





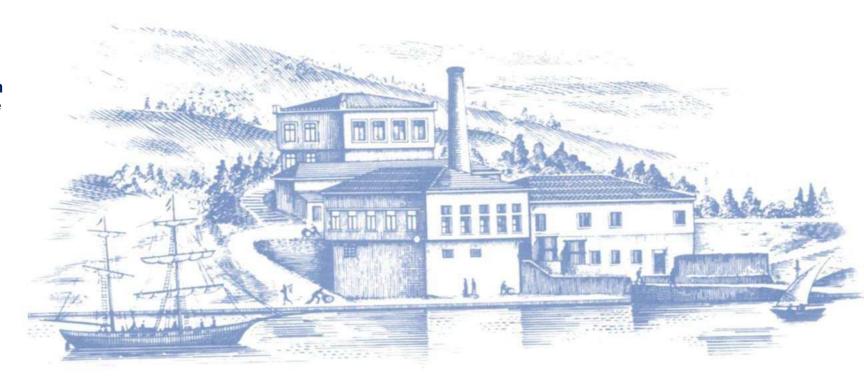


#### Who we are

Papoutsanis Company is a Greek Manufacturing Company with 150 years of experience in the personal care industry.

The company owns one of the largest Production Units in the Southeastern Europe with state of the art, vertically integrated automated production systems.

It holds a **leading position** in hotel amenities production in Greece. Its **high-end quality products** are trusted by most of the established hotels for their guests, in Greece and abroad. Papoutsanis is **constantly expanding** its exports with a strong presence in leading hotel chains worldwide.



# Creating wellness since 1870



#### **OURVISION**

...we aspire to contribute to everyday wellness with quality personal care products that become a reference point in the beauty and personal care market, while meeting the high standards of consumers who have trusted us for the past 150 years.

#### **OURMISSION**

...following our expertise, tradition & heritage, we believe in a sustainable future that is comprised of innovative ideas, production methods that aim to eliminate the ecological footprint of manufacturing processes & products that intend to be a reference point in domestic and international markets.





#### **Ethos**

We make sure we remain **worthy of the trust** we receive from our employees, our partners and the consumers.

#### Care

We **commit** to our consumers, partners, society and the environment with a **sense of responsibility**, taking care of their needs with the exemplary quality for our products.

#### **Innovation**

We invest in **modern technologies** to exploit the treasures of nature and combine them with **sophisticated cosmetology** to create innovative products!

#### Legacy

We value the legacy of Papoutsanis signature and the company's **heritage since 1870** and we aim to reflect it on each product we create!



### A state of-the-art plant



**220.000.000** Units/year

150+ Employees

2.000 Customers

THE NUMBERS



20.000m2 fully integrated production plant
€25million 3yr Investment
(Warehousing Expansion & Automation/New Production Lines)

**HIGH-TECH FACILITIES** 



Continuous and batch saponification
plants
All types of bar soap/Syndet/
Liquid Cosmetics
Filling lines
PET, PE Bottles & PP Closing Cups

**PRODUCTION LINES** 











#### Soaps

99% plant-based, without EDTA and BHT.
Formulated with palm oil from sustainably managed plantations.

#### **Natural Formulas**

Naturality based on ISO 16128 usually over 92% Between 90 and 99% natural origin ingredients All soaps and liquids are over 95% bio-degradable No controversial or harmful ingredients, INCI label No formaldehyde, phtalates, or parabens Cruelty free -Not tested on animals

**OUR CERTIFIED ORGANIC PRODUCTS** are so by **ECOCERT**.



# Quality Standards

Production and packaging of our products are thoroughly controlled through the official quality assurance system based on the requirements of ISO 9001. GMP's (Good manufacturing Procedures) based on the requirements of ISO 22716, are implemented at all stages of production process. We have a fully equipped and manned in-house R&D laboratory and excellent know-how in developing solid and liquid soap formulations. Papoutsanis pursues in quality investment throughout all stages of production and backs its commitment through strong and internationally accredited certifications.







# Certifications























# Environmental Responsibility

We treat the

environment

with care & use

existing resources

in a sustainable

way

# GREEN

COMMITMENT

# CLEAN

FORMULA

# **ECO**

FRIENDLY PACKAGING

### GREEN OLFACTORY

RSPO certified oils in our products or in third-party products

// Compliance with applicable legislation

// Responsible operation // Collaboration with certified contractors

// Continuous improvement // Integrity // Training

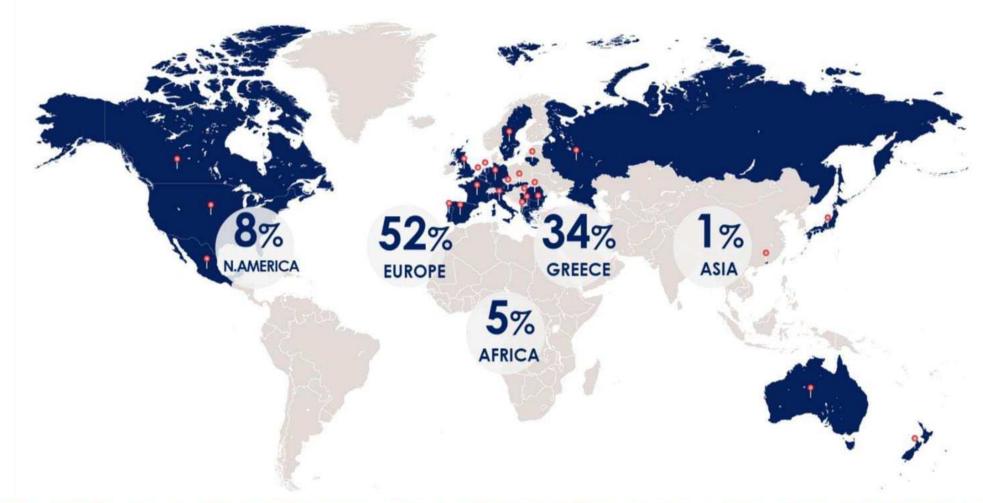
## Packaging Materials

We have invested in the production of packaging materials (PET/ PE/PP) with respect to the environment. All packaging materials are 100% recyclable and a large percentage are made from recycled materials.

- Our bottles are made from 20%-100% recycled materials (PCR)
- Our tubes are made from 50% recycled materials
- Our dispensers are made from 50% PCR
- FSC certified cardboard



### The Papoutsanis World



France, Germany, Italy, UK, Spain, Portugal, Poland, Cyprus, Belgium, The Netherlands, Sweden, Denmark, Finland, Austria, Belgium, Switzerland Serbia, Romania Bulgaria, Lithuania, Ukraine, Austria, Belgium, Czech Republic, Croatia, Hungary, USA, Canada, Mexico, Japan, Hong Kong, Australia, New Zealand, UAE, Israel, South Africa, Ivory Coast, Burkina Faso, Mali, Egypt, Kongo, Nigeria, Gabon, Tongo, Senegal

# Business Units



# Hotel Amenities Partners

#### INTERNATIONAL

HILTON, DOUBLETREE, CANOPY BY HILTON HOTEL, THE MVL HOSPES HOTELES, CONSTANTINOU BROS HOTELS, DAEMYUNG RESORT APHRODITE HILLS, THIRTYSEVEN HOTEL, SOL BEACH RESORT, BEST WESTERN PREMIER, SINTESA RENINSULA HOTEL, MIDTOWN HOTELS RED TOP HOTEL & CONVENTION CENTRE, 23 LOVELANE, HOTEL ANAGA SETOUCHI AONAGI, REDTOP HOTEL, ATLANTICA HOTELS & RESORTS









#### **GREEK PARTNERS**

































# PARTNERSHIPS & CONTRACT MANUFACTURING

Strategic partnerships with key industry players, & multinational producers of hotel amenities:







# AMENITIES COLLECTION

# Amenities Collection



**OLIVIA THINKS** 

GOOD TO DECLARE

**OLIVIA ACTS** 

**OLIVIA** 



Le Jardin Med













# DISPENSERS & POUCH REFILLS



#### Building a sustainable future

Refillable dispensers along with pouch refills available for the most Papoutsanis hotel lines, providing eco-friendly solutions to reduce environmental footprint.



- Less effort required easy refill process
- Less storage costs
- Less plastic waste reuse packaging more times
- O Less product waste
- o 100% recyclable materials









#### Building a sustainable future

Papoutsanis portfolio offers two different dispenser system for hotels:

Magnet bracket system & Invisible bracket system.

In addition to eco-friendliness, both systems combine usefulness and state-of the-art design!

- o Practical, Easy to use systems
- o Modern & Premium designs
- o 100% recyclable & up to 100% recycled materials





#### **OLIVIA THINKS**



#### Sustainability meets Sophistication!

A true modern classic line of superior quality, that combines contemporary design with sustainability. Formulated with natural ingredients (up to 97%), with VEGAN composition and eco-friendly packaging!



#### GOOD TO DECLARE

More than a hotel amenities line....

GOOD TO DECLARE is a life statement!

Our brand-new ECOCERT proposition in recycled and recyclable packaging. A pure formulation with prebiotics and natural ingredients which brings gratification in making the... **right choice!** 

#### **OLIVIA**







#### An authentic touch of nature!

A unique hotel amenities line with natural ingredients (up to 93%), enriched with pure olive oil, organic olive leaves & olive fruit extracts! Vegan formulas & high-quality compositions with panthenol and Vitamin E!







#### Le Jardin Med

#### A Mediterranean garden of treasures...

Gentle composition with organic extracts of Greek herbs along with exhilarating aromas from the most fragrant gardens all around Mediterranean. Vegan formulas and eco-friendly, recycled packaging.









#### The freshness of the Aegean Breeze!

Enriched with sea minerals and inspired by the authentic Marseille recipe...KARAVAKI, a beloved part of Mediterranean tradition, promises to offer your guests the unique experience of Aegean Sea freshness!





#### The power of pure olive oil!

A journey to the **Greek olive groves**...that revitalizes the body and spirit with the soft aromas of olive, lavender, geranium and caring properties of the olive tree!









#### The most... **essential** for your personal care...

With its unique moisturizing, anti-oxidant and soothing properties, nothing could be more essential for strong hair and healthy skin than **Vitamin E.** With refreshed, modern design and eco-friendly packaging options!





#### The ultimate luxurious experience!

Our premium hotel amenities line Sarbacane, offers an outstanding combination: authentic amber extracts, well-known for its revitalizing properties, together with notes of mandarin, sandalwood and invigorating bergamot.

### **Amenities Collection**



**OLIVIA THINKS** 

GOOD TO DECLARE

**OLIVIA ACTS** 

**OLIVIA** 



Le Jardin Med















# Eco-certified & Vegan

# **OLIVIA THINKS**

GOOD TO DECLARE

**OLIVIA** 



# OLIVIA THINKS

Sustainability meets Sophistication!





# BORN BY MOTHER EARTH

**INSPIRED BY** 

LUXURY & SIMPLICITY!

#### Sustainability meets Sophistication!

A true modern classic line of superior quality, that combines contemporary design with sustainability. Formulated with natural ingredients (up to 97%), with VEGAN composition and eco-friendly packaging!

Olivia Thinks combines exceptional quality & design, with a strong ecological character!











Without chemical additives, with natural cleansing agents and revitalizing fragrances, inspired by nature: rose, lemon, orange, thyme, lavender, amber and cedarwood, Olivia Thinks offers a natural feeling of well-being and rejuvenation.

## OLIVIA THINKS

OLIVIATHINKS stand out thanks to their fresh and clean fragrances inspired by nature and their gentle formula, with Organic Olive oil extracts, Aloe Vera, Crambe Abyssinia Seed Oil and Vitamin E, which balances skin needs, keeping it smooth and hydrated.

BOTTLES ARE MADE FROM 100% RECYCLEI MATERIAL & ARE RECYCLABLE





In the way for a sustainable future, Olivia Thinks line comes also in dispenser format; the ideal solution to reduce hotels' environmental footprint!

#### Invisible System Dispensers



100%

post-recycled & recyclable material



**70%** 

less product waste

60%

plastic reduction\*







# OLIVIA THINKS

#### Magnet Dispensers



100%

post-recycled & recyclable material



**70%** 

less product waste



60%

plastic reduction\*

\*in comparison to small bottles



## OLIVIA THINKS

#### OLIVIA THINKS SOLID BARS

Olivia Thinks brings innovation with its new waterless proposals: solid shampoo & solid shower gel. With a significantly lower environmental footprint throughout their production and use, they are formulated with carefully selected, high-quality ingredients and are available in recycled paper packaging - therefore without plastic!



#### Olivia Thinks line offers your guests holistic skin treatment!

#### Olivia Thinks Sunscreen SPF30 25ml

...with natural filters and vegan formula, effectively protects & keeps the body and face hydrated during sun exposure, while you guests enjoy unique moments of relaxation! With soft texture and wonderful aroma, in eco-friendly, recycled and recyclable packaging!

#### Olivia Thinks After Sun 25ml

... with vegan formula and enriched with Aloe and Hyaluronic, soothes and cares skin after sun exposure, keeping it hydrated and soft, while your guests enjoy unique moments of relaxation! With soft texture and wonderful aroma, in eco-friendly, recycled and recyclable packaging!

#### Olivia Thinks Hand Cream 15ml

... with vegan formula and enriched with Aloe and Shea Butter, ingredients well-known for their beneficial properties, gently cares for skin, while your guests enjoy unique moments of relaxation! In eco-friendly, recycled & recyclable packaging!







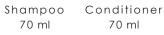
### OLIVIA THINKS

All Olivia Thinks products are produced without parabens, SLES, Isothiazolinones, BHT, Formaldehydes, EDTA, Silicon Dyes and are coming with 100% recycled & recyclable packaging options!



#### Bottles

# OLIVIA THINKS





Shower Gel Bo 70ml



Body lotion 70ml

#### Soap



Bar Soap

43g



The Roundtable on Sustainable Palm Oil, is an organization that works to advance the production, procurement, finance, and use of sustainable palm oil in products used all over the world



OLIVIA THINKS

The Forest Stewardship Council is an international non-profit, multi-stakeholder organization established in 1933 to promote responsible management of the world's forests. The FSC does this by setting standards on forests.

#### Exclusive Body Care







After Sun 25ml



Hand Cream 15ml

#### $Waterless\ Propositions$







Solid Body –Wash 30g

#### Magnet Dispensers\*













Shampoo 400ml Conditioner 400ml

Shower Gel 400ml

Body Lotion 400ml

Liquid Soap 400ml

#### Invisible System Dispensers\*



Shampoo 360ml Conditioner 360ml

Shower Gel 360ml

Body Lotion 360ml

Liquid Soap 360ml











True to our mission to work towards a more sustainable full-product lifecycle proposition, we decided to ACT...

...and design a completely eco-friendly hotel line, which satisfies the strict environmental requirements of Nordic SWAN Ecolabel:

# OLIVIA ACTS



With OLIVIA ACTS, we make it easier for your guests to be sure they actively contribute towards a sustainable future, while enjoying a caring & fully revitalizing experience for their hair & body!







All Olivia Acts products are produced without parabens, SLES, Isothiazolinones, BHT, Formaldehydes, EDTA, Silicon Dyes and they are dermatologically tested.









perfectly blended with gentle, fresh aromas

100% recycled & recyclable packaging

create a unique hotel collection,

awarded the Nordic SWAN Ecolobel.













Conditioner 70 ml



Shower Gel 70ml



Body lotion 70ml



Soap

Bar Soap 43g



The Roundtable on Sustainable Palm Oil, is an organization that works to advance the production, procurement, finance, and use of sustainable palm oil in products used all over the world

The Forest Stewardship Council is an international non-profit, multistakeholder organization established in 1933 to promote responsible management of the world's forests. The FSC does this by setting standards on forests.

#### Invisible System Refillable Dispensers\*







Shower Gel 400ml



Body Lotion 400ml



Liquid Soap 360ml





More than a hotel amenities line....

GOOD TO DECLARE is a life statement!

## GOOD TO DECLARE

Elegant | Sustainable | Certified

Discover our brand-new **ECOCERT** proposition in recycled and recyclable packaging!

A pure formulation with prebiotics and natural ingredients which brings gratification in making the... **right choice!** 







### **Ecocert** certification

GOOD TO DECLARE cosmetics line have obtained the organic certification COSMOS NATURAL, that guarantees

- o formulas with more than 92% of ingredients of natural origin and natural preservatives
- o absence of petrochemical ingredients (parabens, phenoxyethanol, perfumes, synthetic colorants and GMO)
- o environmentally friendly production, respecting also human health
- o responsible use of natural resources
- respect of biodiversity
- o eco-friendly, recycled packaging.

GOOD TO DECLARE hotel line meets all these key requirements to obtain ECOCERT COSMOS certification.







## GOOD TO DECLARE

Elegant | Sustainable | Certified

GOOD TO DECLARE hotel line is created based on our vision for a sustainable, ecological future.

That's why it is also available in dispenser format, in bottles with 100% post-recycled & recyclable material, both in shark fin or magnet mechanism.

100%

post-recycled & recyclable material



70%

less product waste



60%

plastic reduction\*











#### Soap



















The Forest Stewardship Council is an international nonprofit, multi-stakeholder organization established in 1933 to promote responsible management of the world's

forests. The FSC does this by setting standards on forests.

Shampoo 40 ml Conditioner 40 ml

Shower Gel 40ml

Body Lotion 40ml

Bar Soap 40g

#### Invisible System Refillable Dispensers



Shampoo 360ml









Liquid Soap 360ml

Body Lotion 360ml

Shower Gel 360ml

#### Magnet Refillable Dispensers









Conditioner 400ml







Shampoo 400ml

Shower Gel 400ml Body Lotion 400ml

Liquid Soap 400ml

#### Pouch Refills



Shampoo 1100ml





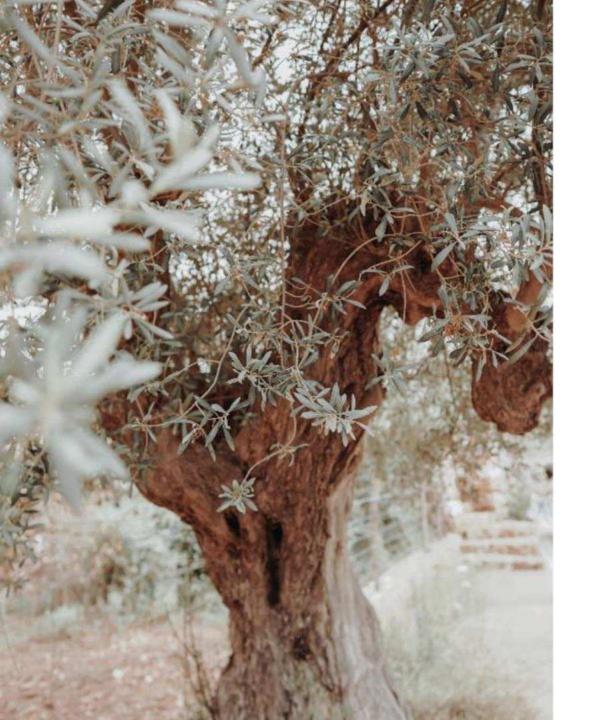
Liquid Soap 1100ml

Shower Gel 1100ml





An authentic touch of nature!





A unique hotel amenities line with natural ingredients (up to 93%), enriched with pure olive oil, organic olive leaves & olive fruit extracts – all the parts of the olive tree that are useful, according to the traditional Greek beauty recipe!

Vegan formulas & high-quality compositions with panthenol and Vitamin E!











OLIVIA offers your guests the natural feeling of Mediterranean olive groves, pampering them with the gentle olive properties.

Pure and authentic experience that stimulates and indulges your body, mind and senses, with the invigorating scents of bergamot, peach, white musk and lavender!

### **OLIVIA**

Eco-friendly, recycled packaging.

No parabens, isothiazolinones,
formaldehydes, BHT, EDTA

or mineral oil and Dyes.











100%

post-recycled & recyclable material



70%
less
product
waste



60% plastic reduction\*



#### Bottles







60 ml

OLIVIA

Conditioner Shower Gel 60ml

OLIVIA



Body Lotion 60ml

7475475885 ...

OLIVIA



Shampoo 33 ml

OLIVIA



Shower Gel Conditioner 33ml 33 ml



Body Lotion 33ml

#### Soaps





Facial Soap 40g



Exfoliating Soap 40g

#### Magnet Refillable Dispensers







Body Lotion 400ml

#### Pouch Refills







Hand Wash 1100ml



Shampoo 1100ml

#### Invisible System Refillable Dispensers



Shampoo 440ml



Shower Gel 440ml



Body Lotion 440ml



OLIVIA

Hand Wash

400ml

Hand Wash 440ml





### Mediterranean Treasures

Le Jardin Med









A Mediterranean garden of treasures...



# Le Jardin Med

Inside their elegant packaging,

Le Jardin Med

hide the most enchanting scents!

Orange Blossoms, rose petals, juicy mandarins, mesmerizing gardenias ... a Mediterranean nature rhapsody!







Their gentle composition with carefully selected organic extracts of Greek saffron, organic Greek sage, and grapes, along with refined, exhilarating aromas will transfer your guests to the most fragrant gardens all around Mediterranean.

Vegan formulas and eco-friendly, recycled & recyclable packaging.

No parabens, isothiazolinones, formaldehydes, BHT, EDTA or mineral oil and Dyes.





Shampoo

40ml



24 ml



40ml



24ml



Bar Soap 35g





#### Magnet Refillable Dispensers









Conditioning Shampoo 400ml

Shower Gel 400ml

Liquid Soap 400ml

Body Lotion 400ml

#### Refill Pouches







Shampoo 1100ml

Shower Gel 1100ml

Liquid Soap 1100ml





The freshness of the Aegean Breeze!





...inspired by the authentic Marseille

recipe...







by the authentic Marseille
recipe...KARAVAKI,
a beloved part of Mediterranean tradition,
promises to offer your guests the unique
experience of Aegean Sea freshness!
Gentle composition with Vitamin E &
Pro-Vitamin B5 and discrete scents of
citrus fruits, lavender and jasmine will
immerse your guests into the deep blue
waters of the Aegean sea!

Dermatologically tested. Ideal for all skin types. Without Parabens, Silicones Isothiazolinones, BHT, Formaldehydes, EDTA & Mineral Oils.

### Bottles















Conditioner Shampoo 33ml 33ml

Shower Gel 33ml

**Body Lotion** 33ml





Bar Soap 43gr

Bar Soap 25gr

#### Invisible System Refillable Dispensers





Liquid Hand Soap 440ml

#### Pouch Refills







Liquid Hand Soap 1100ml





Harvest the benefits!





#### The power of pure olive oil!



Olive Care reveals the beauty secret of nature!
A journey to the **Greek olive groves**...
that revitalizes the body and spirit with the soft aromas of olive, lavender, geranium and caring properties of the olive tree!





# Olive Care is a 'value for money' range with natural ingredients and a caring composition;

with olive oil, well-known for its hydrating & nourishing properties, Vitamin E, known for its antioxidant benefits and Panthenol.

Dermatologically tested. Ideal for all skin types. Without parabens, silicones, mineral oil, phthalates & colorants.

#### Bottles



Shampoo 60 ml



Conditioner 60 ml



Shower Gel 60ml



Body Lotion 60ml



Shampoo 33 ml



Conditioner 33 ml



Shower Gel 33ml



Body Lotion 33ml

#### Soaps







Soap 43g

Soap 15g

#### Magnet Refillable Dispensers

#### Pouch Refills













Shampoo & Shower Gel 1100ml

Hand Wash 1100ml

Shampoo & Shower Gel 400ml

Hand Wash 400ml

Body Lotion 400ml

Invisible System Refillable Dispensers









Hand Wash 440ml

Body Lotion 440ml





# **Experiential Skincare**









The most... **essential** for your personal care...







With its unique moisturizing, anti-oxidant and soothing properties, nothing could be more essential for strong hair and healthy skin than Vitamin E.

SKIN ESSENTIALS collection by Papoutsanis, enriched with Vitamin E, provides a fully beneficial skin and hair experience!



Skin Essentials high quality formulas, scented with a musky powder aroma, and notes of apple, amber and jasmine promise to refresh your body and soul!

With refreshed, modern design and eco-friendly packaging options!

#### Bottles











33ml

20ml



Shampoo 33ml

Conditioner Shower Gel Body Lotion 33ml

33ml



Bar Soap 25gr



Bar Soap 15gr





20ml



20 ml

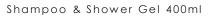




Conditioner Shower Gel Body Lotion 20ml

#### Magnet Refillable Dispensers



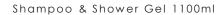




Hand Wash 400ml

#### Pouch Refills







Hand Wash 1100ml

#### skin essentials



### Invisible System Refillable Dispensers









The ultimate luxurious experience!



Women of ancient tribes used to make jewelry of amber- known for its balancing properties - so that the powerful ingredient would constantly touch their skin.

Imagine having your whole body and

Imagine having your whole body and hair baptized in a luxurious treatment made of real amber extract.

For those who seek a rich and indulging experience like that,

SARBACANE is the ultimate choice!









#### Gift Box





Shampoo

40 ml



40 ml



40ml





Bar Soap 40gr



A luxury gift box, awarded with the GOLD PACKAGING AWARD, for its elegant design!

#### Invisible System Refillable Dispensers



Shampoo 360 ml



Conditioner 360 ml



Shower Gel 360ml

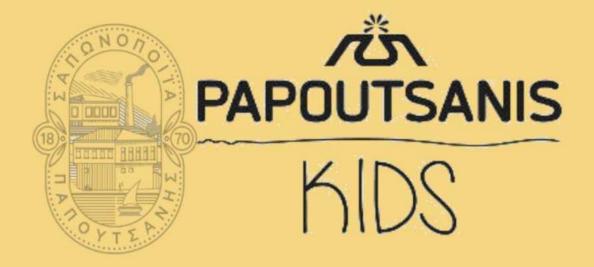


Body Lotion

360ml

Pouch Refills





Time to play!







A Hotel Amenities range specially designed for children!
Formulated with mild cleansers of natural origin
and skin friendly ingredients, nourish
children's sensitive skin without irritating it.

With mild aromas. Dermatologically & ophthalmologically tested. For family-friendly hotels, in Greece and abroad.

#### Bottles

#### Gift Box









Shower Gel 33ml

#### Soap



Bar Soap 15ar

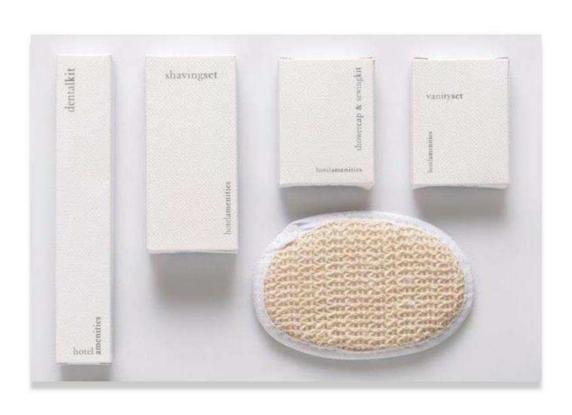


Shampoo 33ml, Shower Gel 33ml, Soap 15gr

# ECO-FRIENDLY ACCESSORIES

# Accessories in box or paper sachets

Papoutsanis Hotel Accessories are all available in paper boxes or paper sachets, as we are fully committed to provide **sustainable and eco-friendly solution for every hotel need.** 



### "EMBRACE ECO-HABITS FOR A BETTER PLANET"

Our premium Accessories line "EMBRACE ECO-HABITS FOR A BETTER PLANET" includes a range of core, useful amenity products for all your guests' needs! In sachets made of kraft paper (a naturally biodegradable material), you take care of yourself and planet!









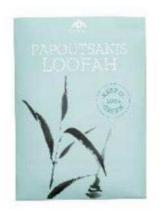


# "KEEP IT 100% GREEN"

Premium Accessories line "Keep it 100% Green" comes in eco-friendly packaging, from stone paper: 100% tree free, biodegradable, printed with soybean ink and very low CO2 emission













Contains swabs made from compressed paper









Shoe polish has been replaced with a shoe cleaning cloth

# "KEEP IT 100% GREEN"

"Keep it 100% Green line includes also accessories from straw: Dental Kit, Shaving Kit and Comb made from straw material (30% wheat + 70% premium PP). All in eco-friendly packaging, from stone paper: 100% tree free, biodegradable, printed with soybean ink and very low CO2 emission



# "KEEP IT 100% GREEN"

... and accessories from bamboo: Dental Kit, Shaving Kit and Comb could be also from bamboo material. All in eco-friendly packaging, from stone paper: 100% tree free, biodegradable, printed with soybean ink and very low CO2 emission



# ECO-FRIENDLY SLIPPERS

# **Eco-Friendly Slippers**

Papoutsanis is committed to working for a sustainable future in hotel industry. Working towards this future, we provide eco-friendly slippers: with straw sole, reduced or 0% plastic packaging or packaging made from corn material

#### Natural Jute Slipper



Waterproof paper pulp sole
Wrapped with natural lafite grass

#### Straw Sole Slipper



0% plastic packaging 30%straw sole

#### Slippers with eco-friendly packaging



New packaging in bag made from corn material